



**Leemic**



## Secure-release print solution endorsed by NHS Commissioning Support Unit

A secure-release print solution developed by Leemic helped NHS Trafford Clinical Commissioning Group (CCG) improve operational efficiency and reduce print expenditure. Leemic supports the CCG's print environment, replenishing toner and providing on-site service. The intelligent print solution has been endorsed by Greater Manchester Commissioning Support Unit and provides a template that other CCGs are encouraged to adopt.

### Raising operational standards

NHS Trafford CCG commissions healthcare services on behalf of Trafford's 35 GP practices. An office move presented an opportunity for the CCG to review the effectiveness of its print environment. The CCG was keen to improve operational efficiency and reduce expenditure by replacing desktop printers with more versatile and cost-effective multifunctional systems.

Debbie Hulme, Administration Manager at NHS Trafford CCG, described the existing infrastructure: *"We had printers dotted around the office. There were several different models and we needed cupboards stacked full of expensive printer consumables just to keep them running. Some of the printers were old and prone to overheating and, when we moved them, they left marks on the walls."*



**The new print environment is cleaner and more sustainable. The Sharp MFPs are energy efficient and use non carcinogenic toner, and duplex printing has reduced paper consumption."**

Debbie Hulme, NHS Trafford CCG

Office technology experts, Leemic, provided consultative advice to the NHS Trafford CCG in advance of its office move. Having audited the CCG's existing print infrastructure and understood its organisational requirements, Leemic developed an optimised solution that significantly improved operational efficiency, simplified administration and reduced expenditure.

### Secure-release print solution

Leemic's solution is based upon the secure-release of print in a shared multifunctional print environment. Rather than print to a local printer, the CCG's employees print to a secure server where work is held until the originator authenticates himself / herself at one of the shared multifunctional printers (MFPs). Three high-capacity Sharp MFPs replaced more than 30 legacy printers.

The card-based secure-release system simplifies administration and safeguards document security. As employees are required to swipe their NHS ID card at the MFP control panel before they release print or scan a document, it restricts usage to authorised users and provides an audit trail. With documents being collected immediately upon release, no confidential information is left at the printer.

### Challenges:

- Improve operational efficiency
- Rationalise print services
- Remove personal printers
- Simplify print administration
- Reduce consumable expenditure

### Solution:

- Free consultative advice
- Detailed infrastructure audit
- Managed print services
- Secure-release solution
- Shared multifunctional resources

### Benefits:

- More versatile technology
- Enhanced document security
- Detailed usage and environmental reporting
- Attentive service support
- 50% reduction in costs



**Leemic's solution has simplified print administration. The secure-print application enables us to track usage and recharge costs to other organisations that use our equipment."**

Debbie Hulme, NHS Trafford CCG

The Sharp MFPs provide the means to print and copy in both colour and black-and-white, and to scan and share documents electronically. Capable of printing in colour at speed and able to automatically staple document sets ready for distribution, the Sharp MFPs have dramatically improved office productivity and, with their simple one-touch scan to email facility, have also improved the information flow.

**“The Sharp MFPs are robust and reliable, and Leemic’s service is fast and effective. They maintain contact with the networks team at our datacentre, ensuring network connectivity and continuity of service.”**

Debbie Hulme, NHS Trafford CCG

## Proactive service support

Leemic provides attentive day-to-day support. Using Sharp’s One-Stop utility, its service operation is able to monitor the performance of the CCG’s print environment in real time, replenishing toner and providing on-site service when required. Leemic also works closely with Greater Manchester CSU’s Networks Team to ensure network connectivity and maintain continuity of service.

The intelligently shared print solution has cut NHS Trafford CCG’s print expenditure by 50%. The Sharp MFPs have significantly lower running costs than the printers that they replaced and Leemic’s transparent pay-per-page service contract covers all consumables, parts and support. There has also been a reduction in waste as users only release documents that are required.



**“CCGs will have wide ranging responsibilities with regard to patient safety and will manage very large budgets, so it is vital that they are robust and capable of making important decisions.” \*1**

Dame Barbara Hakin,  
NHS Commissioning Board National Director

Clinical Commissioning Groups (CCGs) are regional NHS organisations responsible for commissioning local healthcare services. There are 211 CCGs nationally and each of the 8000+ GP practices in England are part of a regional CCG. All CCGs are clinically led, which means that GPs, who see patients on a daily basis, have a say in how local healthcare services are delivered.

Collectively the 211 regional CCGs are responsible for £65 billion of the £95 billion NHS commissioning budget. They have all completed a rigorous assessment and are charged with planning and commissioning hospital, community health and mental health services for the local community. It is a huge responsibility, which requires a lean, business-like approach to be discharged effectively.

\*1 NHS England, ‘GP-led groups ready to take charge of NHS budgets’, 14th March 2013

The print solution implemented by Leemic at NHS Trafford CCG provides a template that other CCGs are encouraged to adopt. Leemic offer national coverage and are able to tailor their secure-release print solution to local operational needs. NHS Trafford CCG is happy to recommend Leemic’s services, which have also been endorsed by Greater Manchester CSU.

**“I would not hesitate to recommend Leemic’s services to other Clinical Commissioning Groups. The solution is productive; it has enhanced security and halved our print expenditure.”**

Debbie Hulme, NHS Trafford CCG

For more information, please contact:



Telephone: 0161 480 4001  
Email: [sales@leemic.com](mailto:sales@leemic.com)  
Web: [www.leemic.co.uk](http://www.leemic.co.uk)  
Post: Leemic, Image House, Lancashire Hill, Stockport SK4 1UB



Telephone: 0161 873 9500  
Email: [TRCCG.Mail@nhs.net](mailto:TRCCG.Mail@nhs.net)  
Web: [www.traffordccg.nhs.uk](http://www.traffordccg.nhs.uk)  
Post: Trafford CCG, 1st Floor, Crossgate House, Cross Street, Sale M33 7FT